



# ABC INSURANCE BROKERS LTD. OUR PROFILE

*ABC Insurance Brokers is licensed by the Insurance Regulatory Authority (IRA).*

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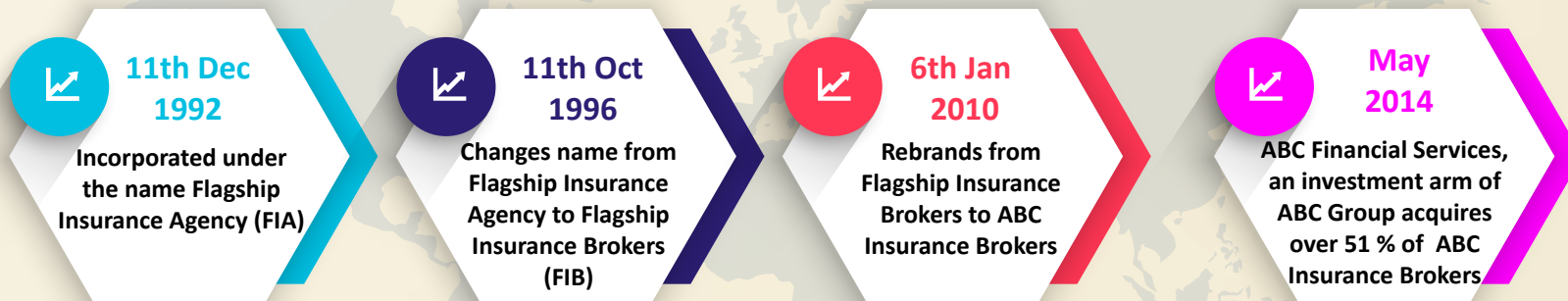
Previously known as Flagship Insurance, ABC Insurance Brokers is a member of the Association of Insurance Brokers of Kenya (AIBK) and is registered by the Insurance Regulatory Authority (IRA).

ABC Insurance offers a wide range of comprehensive products such as motor vehicle, fire, computer, marine, burglary, and life insurance. In addition, we offer work Injury benefits (WIBA) compensation, mortgage protection, bonds and domestic package insurances.

ABC Insurance Brokers has been serving Kenyans for about 22 years, and has a strong team of experienced professionals, guided by the company principles of customer-centrism, integrity, credibility and accountability.

ABC Insurance Brokers offers a range of services to meet individual and family insurance needs, as well as a variety of business insurance products to meet the needs of both small and large businesses.

ABC Insurance Brokers is one of the ABC Group Companies which include ABC Bank Kenya, ABC Capital Ltd, and ABC Capital Bank Uganda Ltd.



## VISION

To be the insurance brokerage of choice in the region offering unrivalled brokerage, risk solutions and other financial services to customers .

## MISSION

To provide value packed insurance and other financial services for the benefit of the shareholders, customers, employees and other stakeholders.

## CORE VALUES

- **Customer Centricity**

We are committed to a culture of understanding our customers and offering them risk solutions.

- **Professionalism**

We offer professional grounded services by a professional team

- **Teamwork**

We believe that the path to greatness is along with others.

- **Excellence**

We pride ourselves in our relentless pursuit of excellence by improving the quality of everything we do.

- **Commitment**

We are deeply committed to our customers, to each other and every community we serve.

## ABC BANK

ABC Bank (Kenya) is committed to customer success by providing efficient and customized products and services, with the main strengths being Diaspora banking, SME & Corporate credit, Branch Banking, HNW, International & Domestic Remittances and Trade Finance, Treasury, Channels and Partnerships, Custodial Services.

ABC Bank (Kenya) is licensed and regulated by Central Bank of Kenya (CBK)

## ABC CAPITAL BANK, UGANDA

One of the leading commercial banks in Uganda. The Bank has strategically positioned itself to serve the key segments of MSME and Corporate banking and is the preferred Bank for FX and Trade transactions in Uganda. The Bank is licensed and supervised by the Bank of Uganda (BoU).

## ABC CAPITAL LTD.

It offers a wide range of services such as corporate finance and advisory, fixed income trading, equities trading and portfolio management, among others. ABC Capital is licensed and supervised by CMA (Capital Markets Authority)

## ABC NOMINEES LTD

ABC Nominees Limited is a wholly-owned subsidiary of ABC Bank incorporated in Kenya in 2015 by the Registrar of Companies to carry out the business of a Custodian and to hold, buy, sell and deal with stocks, shares, bonds, debentures, debenture stocks obligations, notes and securities on its own behalf or on behalf of its customers.





## **Mrs. Nabeela Savani : Managing Director**

Mrs. Savani joined Flagship Insurance Agency in 2004 and steered it through years of tremendous growth before it rebranded to ABC Insurance Brokers Lts in January 2010. She is responsible for strategy formulation and execution as well as overseeing the financial performance of the company and leading it towards achieving higher levels of competitiveness in the insurance sector. She holds a degree in Business Administration with an emphasis in Marketing and

Management from the University of Buckingham, UK. She has a rich professional experience spanning over 23 years working in various sectors in Kenya.



## **Mr. Sridhar Natarajan: Non-Executive Director**

Mr. Sridhar Natarajan joined ABC Bank Group in 2014 to carry on the execution of the bank's Strategic Plan, and to lead the bank to the next level in terms of products, profits, profile, processes and people efficiency. Mr. Sridhar Natarajan has extensive banking experience gained working with leading banks in India, Hong Kong and Indonesia. For over 30 years he has worked for the State Bank of India both in Hong Kong and India, in various capacities including as Branch

Manager, Divisional Manager of Market Segment; Assistant General Manager (Currency Operations) & Chief Manager (Funds); Vice President (Credit & Operations) & Vice President (Operations)/ Alternative CEO, among other key positions which have equipped him with extensive experience. He was also the President Director (CEO) of Bank ICB Bumiputera, a retail bank in Indonesia, and has worked as an independent strategy consultant. Mr Natarajan holds a BSC and a MSC, Chemistry from the University of Delhi, India.



## **Mr. Ashraf Savani: Non-Executive Director**

Mr. Ashraf Savani is the immediate former chairman of African Banking Corporation Ltd. He has 50 years of experience in the banking industry and is the founding Managing Director of ABC Bank having started it in 1984 first as a financial institution before converting it to a fully-fledged bank in 1994. He started his banking career in 1964 with Habib Bank Ltd rising to the position of Vice President at Habib Bank A.G. Zurich in 1984, when he left to form Consolidated Finance

Company now known as African Banking Corporation Ltd. He holds a Bachelor of Commerce Degree and a Diploma in Banking. In 2012, he was awarded the Life Time Achievement Award in Banking during the Think Business Banking Awards.



## **Mr. Shamaz Savani: Non-Executive Director**

Mr. Shamaz Savani has a B.A. in Economics and a B.Com in Finance, both from McMaster University, Canada and an MBA from the University of Surrey in UK. He joined ABC Bank in 1997 and was appointed in 2006 as the Chief Executive Officer before rising to the rank of Group Managing Director of ABC Group. He is responsible for strategy formulation, policy-making including expansion, innovation and growth for ABC Group which comprises ABC Bank, ABC Capital Limited,

ABC Insurance Brokers Limited and ABC Capital Bank Limited (Uganda). In the latter role, he has spearheaded and acted as chief sponsor of the Centralized Banking System implementation with ABC Bank being among the first banks to adopt the one-bank-one-branch concept. Under his leadership, ABC Bank was awarded the ISO Certification. The Bank has also received several awards in different categories under his leadership.

Our Senior Management team constitutes seasoned banking professionals, with years of Insurance Experience determined to deliver superior products and services to all our customers. We take pride in the passion, experience, leadership, professionalism and vision of our management and staff at all levels



**MRS. ROSEMARY WAITHAKA**

**Operations Manager**

- **Senior Management course** by Kenya School of Law
- **Bachelor in Commerce - Finance** (UON)
- **Certified Public Accountant - Kenya** (CPA-K)
- **Member** of Institute Certified Public Accountants of Kenya (ICPAK)
- **Certificate of Proficiency** in Insurance (COP)
- **Rosemary** has been in insurance brokerage for **over 10 years**. Her extensive experience in the insurance industry guarantees smooth flow of operations from customer service, underwriting, finance as well as managing relationships.



**MR. MICHAEL NGURE LUNDI**

**Accountant**




- **Masters in Business Administration** (Finance) -JKUAT
- **Bachelors in Business Management** (Accounting) - MOI
- **Member**, Institute Of Certified Public Accountants of Kenya (ICPAK)
- **Michael** has over **10 years** working experience in both Accounting and Finance in the Insurance industry. His amassed experience ensures proper books of accounts are maintained that reflects the true picture of our organisation.



**MS. NANCY OROMO**

**Senior Underwriter**


- **Diploma** in Public Relations (UON)
- **Certificate** of Proficiency in insurance(COP)
- **Certificate** in Personnel Management and Industrial Relations(UON)
- **Nancy** has over **7 years** in the insurance brokerage industry. She is well knowledgeable of the insurance solutions in the market and offers curated advice to our customers.

## ABC Hakika Education Plan


Secure your child's future today

**2 in 1 PRODUCT**



**INSURANCE PLAN**

- In case of death/permanent disability, your child's school fees is guaranteed to be paid for the entire policy period
- Up to KES 300,000/- waiver of premiums payable in the event of retrenchment
- Free life cover of up to KES 500,000/-
- Cover up to 4 children in a single policy (Premium payable per child)



**INVESTMENT PLAN**

- Tax relief of up to KES 60,000/- p.a
- Loan of up to 90% of your surrender value
- Accessibility to the funds every year to enable you to pay school fees
- Good investment returns as per prevailing market rates
- Pre-determine the premium to pay (minimum premium of Kes 3,000/= per month per child)

**FLEXIBLE 5 - 15 YEAR EDUCATION INSURANCE PLAN**

## HAKIKA EDUCATION PLAN

- Our Hakika Education Plan is a 2 in 1 product with both insurance and investment plan.
- It is a flexible 5 - 15 year education insurance plan that allows you to access your investments from the 13th month of your savings.
- Please ensure you secure your child's future today.

## KWAHERI PLAN




**abc**  
INSURANCE  
BROKERS

**Kwaheri  
Plan**

**WHAT IF??**  
YOU DIED OR LOST YOUR LOVED ONE TODAY?  
Death should not be a financial burden on the ones you love.

+254 701 700 700    talk2us@abcthebank.com    www.abcthebank.com



**ABC D'  
BOUQUET**

abc  
INSURANCE  
BROKERS

The ABC D' Bouquet is an all inclusive insurance package designed for Kenyan's living in the Diaspora providing both living and death benefits.

Talk to us today for more information

254 (20) 4263000

talk2us@abcthebank.com

254 0728 606 545

insurance@abcthebank.com

## ABC D' BOUQUET

Our ABC Diaspora (D) Bouquet ensures all Kenyans living in the diaspora can access;

*i) Diaspora return ticket to travel home and back in the diaspora incase of loss of a loved one.*

*ii) Repatriation cover incase they die while abroad, their remains can be smoothly brought back to Kenya.*

*iii) Life Insurance incase of death, the benefits are given to their beneficiaries back at home.*

At ABC Insurance Brokers we focus our focus our efforts on tailor making insurance products for the individual customers. We offer a broad range of products, maximum flexibility, and a unique partnership.

Our comprehensive range of products includes the following;

## a) Personal Insurance

We have a dedicated team that deals with all aspects of Personal Insurance requirements. We provide the following:

- **Personal Motor Vehicle insurance**
- **Domestic Package**
- **Travel Insurance**
- **Security/Immigration Bonds**
- **Golfers/Clubman's Policies**
- **Individual Medical cover**
- **Personal Accident cover**

## b) SME and Corporate Insurance

We acknowledge the specialist needs of all the SME's and Corporate's that operate in the different environments and thereby we can structure solutions to suit your unique requirements from a large portfolio including but not limited to the following;

- **Fire and Special Perils**
- **Burglary**
- **Goods in transit**
- **Computers and Electronic Equipment**
- **Public/product Liability**
- **Business Interruption**
- **Employers Liability**
- **Workmens Injury Benefits Act (WIBA)**
- **Engineering/Contractors**
- **All Risks Insurance**
- **Bonds**
- **Marine Insurance**
- **Life & Pensions**
- **Medical Insurance**
- **Industry - all risks**
- **Property Sabotage, war and terrorism**
- **Agri Business**
- **Lender All risks**

### c) Professional Indemnity

The bespoke nature of Professional Indemnity Insurance requires that ABC Insurance Brokers has a competent team to look after the needs and requirements of our professional clients.

Our P.I team is staffed by experienced and knowledgeable individuals who can respond to the technical needs of our clients. Without Professional Indemnity Insurance in Kenya today, companies run the risk of being exposed to many liabilities such as;

- 1. Libel & Slander**
- 2. Downloading of viruses to third parties**
- 3. Malicious falsehood**
- 4. False attribution of authorship**
- 5. Passing Off Copyright**
- 6. Trademarks**
- 7. Intellectual property rights, Breach of Confidentiality, Breach of normal rights and negligent statements.**

In addition to sourcing competitive premiums, we offer high standards of technical expertise that allows us to guide clients through any contractual advice that they may need in conjunction with an Insurance policy.

Talk to us to assist you to arrange an appropriate cover for yourself or your company.

### d) Travel Insurance

Whether it is individual, family, group or business travel, local or international, we are able to fully advise and provide the best cover designed to suit your very specific needs. This cover includes:

- **Medical assistance including direct payment of medical bills**
- **Evacuation, transport and repatriation**
- **Hospitalization allowance**
- **Losses from travel delays or cancellations**
- **Loss or delay of luggage**
- **Loss of cash or documents**
- **Personal Liability and legal expenses**

### e) Premium Financing

Now that legislation requires payment of premium before cover, various premium financing facilities are available. ABC Insurance Brokers has access to all financing facilities available and can arrange for convenient payment in installments.

## Nairobi Branches

- Koinange Street Branch - College House, Koinange Street
- Westlands Branch - ABC Bank House, Woodvale Grove
- Libra House Branch - Libra House, Mombasa Road
- Industrial Area Branch - ABC Bank Building, Dar es Salaam Road
- TRM Branch - Thika Road Mall, Thika Super Highway
- Green House Branch - Green House Mall, Ngong Road

## Upcountry Branches

- Mombasa Branch - Shariff Nasser Building, Moi Avenue
- Lamu Branch - Seafront, Lamu Town
- Meru Branch - Moi Avenue, Meru
- Nakuru Branch - Saifee House, Kenyatta Avenue, Nakuru
- Eldoret Branch - Zul Arcade, Odinga Oginga Road Eldoret
- Kisumu Branch - Jubilee House, Odinga Oginga Road, Kisumu

## Group Companies

- ABC Capital Ltd - ABC Bank House, Westlands
- ABC Capital Bank Uganda - Plot 4 Pilkington Rd, Colline House, Kampala, Uganda
- Colline Branch
- Luwum Street Branch
- Kikuubo Branch

**Head Office**  
**ABC Bank House, 3rd Floor**  
**Woodvale Grove,**  
**Westlands, Nairobi**

